We hosted Sara Murphy from [TransCen](https://www.transcen.org/) in May 2023 and presented on **how to identify business needs and negotiate customised positions for young job seekers with disability.**

TransCen is a not-for-profit organisation based in the USA dedicated to improving education and employment success of youth people with disability.

Sara is a *Subject Matter Expert* for the Federal Department of Labor’s Office of Disability and Employment Policy (ODEP) and is supporting state agencies and providers across the country with system and service transformation efforts. She provides technical assistance and consultation to state agencies and providers in capacity building in effective practice, system/provider transformation, school-to-work transition and employer engagement.

For the past 30 years, Sara’s focus has been on school-to-work transition and employment for individuals with disabilities.

We recorded the presentation if you did not attend, or you want to watch it again. [Presentation here](http://www.youtube.com/watch?v=MJRycf0jzng)

In the presentation Sara mentions a number of tools she utilises to support effective transition into meaningful work for young people with disability. These include:

* [Power Point Presentation](http://tickettowork.org.au/resource/213/)
* [Elevator Speech](https://tickettowork.org.au/resource/214/)
* [Informational Interview Form](https://tickettowork.org.au/resource/215/)
* [Positive Personal Profile Template](http://tickettowork.org.au/resource/216/)
* [Examples of Waste- Info Interview JD](https://tickettowork.org.au/resource/217/)
* [Cost Analysis Galls Merchandise Processor](http://tickettowork.org.au/resource/218/)
* [Cost Analysis Galls Merchandise Processor accessible version](http://tickettowork.org.au/resource/222/)
* [Stephen's Profile](https://tickettowork.org.au/resource/219/)
* [Galls Task List](https://tickettowork.org.au/resource/220/)
* [Deficit List wblanks](http://tickettowork.org.au/resource/221/)